

Leading leaders: how to manage smart, talented, rich, and powerful people

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Abstrak

The most valuable people in and around an organization are often the most difficult to manage. They are the "elites" -- executives, highly educated professionals, investors, board members, experts in critical functions, and others -- whose special talents or positions give them unusual power and independence from those who seek to lead them. These influential individuals are not motivated by visionary speeches, by teambuilding sessions, or by a need to prove themselves (or keep their jobs). They are important assets to the company -- but only when their strengths can be harnessed and aligned with organizational goals.