

Proceedings of the national communications forum, volume XXXXI book I

Deskripsi Lengkap: <https://lib.ui.ac.id/detail?id=20448130&lokasi=lokal>

Abstrak

CONTENTS :

- NEC/NCF CONFERENCE MANAGEMENT
- USE-01: USER-VENDOR PARTNERSHIPS-WILL THEY SURVIVE?
- USE-02: Information Technology in Career Long Education
- USE-03: MEETING CUSTOMER NEEDS "THE VENDOR'S CHALLENGE"
- USE-04: ON PREMISES SWITCHING VERSUS CENTREX: A BUSINESS DECISION
- USE-05: CONNECTIVITY: PROBLEMS & SOLUTIONS
- USE-06: END TO END SECURITY AND DISASTER RECOVERY
- USE-07: SUCCESSFUL APPLICATIONS OF VOICE/DATA INTEGRATION
- USE-08: Leveraging ISDN: Opportunities and Pitfalls
- USE-09: STRATEGIC PLANNING: THE PROCESS AND THE PRODUCTS
- USE-10: PRIVATE NETWORKS; MANAGEMENT & CONTROL FROM THE LARGE USER'S PERSPECTIVE
- USE-11: INTEGRATED NETWORKS - THE USER'S LINK TO THE FUTURE
- BUS-01: BASICS OF MARKETING FOR HIGH TECHNOLOGY ORGANIZATIONS
- BUS-02: COMPUTER II RESTRICTIONS; IS RELIEF IN SIGHT FOR BOCs UNDER COMPUTER III?
- BUS-03: INFORMATION TECHNOLOGY ENHANCES SALES FORCE PRODUCTIVITY
- BUS-04: ONA AS A MARKETING STRATEGY
- BUS-05: TELECOMMUNICATIONS COMPETITION AFTER EQUAL ACCESS
- BUS-06: PRACTICAL ASPECTS OF IMPLEMENTING COMPETITIVE STRATEGIES
- BUS-07: SELLING SKILLS FOR THE NON-SALESPERSON
- BUS-08: MARKET INFORMATION: ITS DEVELOPMENT, USES, AND STRATEGIC APPLICATIONS
- BUS-09: SELLING ISDN APPLICATIONS PACT OVER FICTION!
- BUS-10: INFORMATION FOR COMPETITIVE ADVANTAGE
- BUS-11: SELLING VOICE/DATA NETWORK SERVICES: A USER'S VIEW
- BUS-12: CONSUMER MARKETING 1: USING SEGMENTATION AND CHANNEL STRATEGIES TO REACH RESIDENCE CUSTOMERS
- BUS-13: CONSUMER MARKETING II PUTTING SEGMENTATION TO WORK: INSIDER VIEWS

- BUS-14: ECONOMICS OF ISDN FOR THE END-USER
- BUS-15: THE CHANGING FOCUS - FROM PRODUCTS TO MARKETS
- BUS-16: CAPITAL RECOVERY: A MAJOR TELECOMMUNICATIONS ISSUE
- BUS-17: LOCAL PACKET NETWORKS: GATEWAY SERVICE OPPORTUNITIES
- BUS-18: THE SMALL BUSINESS MARKET-ANIMAL, VEGETABLE OR MINERAL?
- BUS-19: THE SMALL BUSINESS MARKET - HOW TO PET, PLANT & PROSPER!
- BUS-20: OPERATOR SERVICES: EVOLVING TECHNOLOGIES AND NEW NETWORK ARCHITECTURES
- BUS-21: MARKETING TO THE RESIDENTIAL CUSTOMER
- BUS-22: MANAGING IN THE INFORMATION AGE
- LTW-01: FUNDAMENTALS OF FIBER OPTICS TECHNOLOGY AND APPLICATIONS
- LTW-02: LIGHTWAVE STANDARDS: A DILEMMA FOR MANUFACTURES & USERS
- LTW-03: CAMPUS AND BUSINESS APPLICATIONS OF LIGHTWAVE TECHNOLOGY
- LTW-04: EMERGING LIGHTWAVE TECHNOLOGIES
- LTW-05: FIBER IN THE DISTRIBUTION PLANT
- LTW-06: RECENT ADVANCES IN PLANNING, ENGINEERING, AND OPERATING LIGHTWAVE SYSTEMS
- LTW-07: Fiber Optic Local-Area Networks
- NET-01: ISDN - The Network Architecture of the Future
- NET-02: STANDARDS AND TECHNOLOGY FOR BROADBAND NETWORKS
- NET-03: FUTURE LOOP TECHNOLOGY THE ON-GOING (R) EVOLUTION
- NET-04: ISDN - CONCEPTS, PLANS AND ECONOMICS
- NET-05: FUNDAMENTALS OF TRANSMISSION TECHNOLOGY
- NET-06: BROADBAND: THE CHALLENGES AND THE FUTURE
- NET-07: ROLE OF DATA COMMUNICATIONS SERVICES IN THE NETWORK OF THE FUTURE
- NET-08: CENTREX - A Network Component
- NET-09: TAPPING ISDN POTENTIAL
- NET-10: SERVICES ON AN INTEGRATED DIGITAL NETWORK
- NET-11: Basics of Protocols: Terminology, Use and Meaning
- NET-12: EVOLVING BROADBAND NETWORK TECHNOLOGIES
- NET-13: NETWORK TERMINALS: ACCESS TO THE FUTURE OF ISDN
- NET-14 & NET-15: PLANNING FOR THE INTELLIGENT NETWORK
- NET-16: INTEGRATED VOICE DATA NETWORKS NETWORKS IN TRANSITION
- NET-17: PROTOCOL TRENDS IN AN EMERGING INTEGRATED SERVICES DIGITAL NETWORK (ISDN)
- NET-18: EVOLVING PACKET SWITCHING NETWORKS

- NET-19: THE EXPANDING LAN CHALLENGE
- NET-20: LANS: IMPACTING THE BUSINESS ENVIRONMENT
- NET-21: FUNDAMENTALS OF COMMON CHANNEL SIGNALING
- NET-22: EVOLUTION OF NETWORK ARCHITECTURE I
- NET-23: NETWORK MANAGEMENT: THE CHALLENGE OF SURVEILLANCE AND CONTROL
- NET-24: THE ISDN REALITY
- NET-25: THE ISDN REALITY
- NET-26: PRIVATE VS. PUBLIC NETWORKING - THE USER PERSPECTIVE
- NET-27: EVOLUTION OF NETWORK ARCHITECTURE II
- NET-28: NETWORK PERFORMANCE FOR INTELLIGENT/DIGITAL NETWORKS
- NET-29: SPEECH PROCESSING TECHNOLOGIES FOR NETWORK APPLICATIONS