

Hubungan supervisor feedback environment dan leader member exchange dengan intervensi coaching umpan balik di Departemen Penjualan X = The relationship of supervisor feedback environment and leader member exchange with coaching feedback as an intervention at sales Department X

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Abstrak

Penelitian ini bertujuan untuk mengetahui hubungan supervisor feedback environment dan leader ndash; member exchange di Departemen Penjualan PT X. Instrumen penelitian menggunakan kuesioner leader ndash; member exchange 2008 dan supervisor feedback environment 2004 yang diisi oleh para Tenaga Penjualan. Hasil uji korelasi terhadap 39 responden menunjukkan bahwa facet supervisor feedback environment yang memiliki hubungan positif yang signifikan dengan leader ndash; member exchange hanyalah feedback quality $r=0.449$, p

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This study aims to determine the relationship of supervisor feedback environment and leader member exchange at Sales Department PT X. Instrument used are leader member exchange 2008 and supervisor feedback environment 2004 rated by 39 sales person. Result showed that feedback quality as one of supervisor feedback environment rsquo s facet correlate significantly with leader ndash member exchange r 0.449 , p