

# Praktik Kerja di PBF PT SamMarie Tramedifa Periode 11 - 22 September 2023, Analisis Prioritas Pemilihan Distributor pada Pembelian Alat Kesehatan Berdasarkan Panduan Pengadaan di PT SamMarie Tramedifa = Internship at Pharmacy Distributor PT SamMarie Tramedifa during the Period of 11 - 22 September 2023, Analysis of Distributor Selection Priority on Medical Device Purchasing Based on Procurement Guidebook in PT SamMarie Tramedifa

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## Abstrak

PT SamMarie Tramedifa merupakan subdistributor yang dikenal dalam penyaluran alat kesehatan. Dalam distribusi alat kesehatan, diperlukan perencanaan dan pengadaan yang dilakukan oleh penyalur alat kesehatan (PAK) dengan tujuan untuk menyeleksi dan mengadakan alat kesehatan yang diperlukan oleh klien dengan keterbatasan dana yang ada. Alat kesehatan, disingkat alkes, mencakup alkes elektromedik radiasi, alkes elektromedik non radiasi, alkes non elektromedik steril, alkes non elektromedik nonsteril, dan produk diagnostik in vitro. Kegiatan yang dilakukan adalah penarikan data pembelian alat kesehatan di distributor periode 10 Juli 2023 – 18 September 2023 dari pihak gudang dan pengolahan data menggunakan analisis prioritas dan berdasarkan panduan pengadaan PT SamMarie Tramedifa. Data menunjukkan bahwa terdapat 39 distributor di mana terdapat pembelian alkes yang berpareto A menurut panduan pengadaan. Selain itu, terdapat sejumlah barang sama yang dibeli pada distributor berbeda dengan jumlah 3 jenis alkes yang dipesan dari kedua distributor prioritas II, 6 jenis alkes dari kedua distributor prioritas I, dan 4 jenis alkes dari kedua distributor berbeda prioritas. Menurut tim pengadaan alkes, pemilihan distributor alternatif bisa terjadi karena terjadi pembekuan oleh distributor sehingga harus dipesan pada distributor lain dan beberapa jenis alkes didiskon jauh lebih murah sehingga beralih ke distributor alternatif lainnya.

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PT SamMarie Tramedifa is a sub-distributor known for medical device distribution. In medical device distribution, it is necessary to plan and procure undergone by medical device distributor to select and procure medical device needed by the clients with limited funding. Medical devices (MDs) are comprised of radiation electromedicine MDs, non-radiation electromedicine MDs, sterile non-electromedicine MDs, nonsterile non-electromedicine MDs, and in vitro diagnostic products. This activity consists of taking the purchasing data of MDs in distributors during the period of 10 July 2023 – 18 September 2023 from the warehouse and data processing by utilizing priority analysis and based on the procurement guidebook of PT SamMarie Tramedifa. Data show that there are 39 distributors where the MDs purchased are in the pareto group A according to the procurement guidebook. In addition, there are some similar items purchased at the different distributors, where there are 3 types of MDs ordered from both distributors on priority II, 6 from both distributors on priority I, and 4 from both distributors with different priority. According to the MDs procurement team, selection of alternative distributors can occur due to the company freezing state by the distributor so it must be ordered from another distributor; others are discounted so that the price is cheaper so that the company can switch to another alternative distributors.