

## 96 great interview questions to ask before you hire

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### Abstrak

Every harried interviewer knows the danger of throwing out vague questions to a potential employee. You get canned answers in response -- and the result can be a disastrous hiring decision. Now there's a quick way to find out what really makes a candidate tick. Presented in a handy question-and-answer format, this new book supplies 96 probing interview questions, plus helpful tips on interpreting the responses. It details how to: \* elicit spontaneous, truthful responses \* watch out for red flags that predict subpar performance \* solicit meaningful information from reference checking \* hire people that best fit the organization's needs With questions covering 17 topics and all types of job openings, the book serves as both a ready reference for managers and a refresher course for seasoned human resources personnel.